HUMAVERA

HUMAVERA PROGRAMS

PROGRAM GUIDE

Humavera Select Partners

For HR consulting firms, accounting & advisory firms extending Humavera to their clients.

1. Program Overview

When growing companies choose their workforce platform, the decision is guided by their most trusted advisers - their HR consultants and their accounting and advisory firms. Humavera Select Partners places the strongest recommendation in those advisers' hands: Client terms available exclusively through the partner, supported by economics that establish workforce technology as a lasting practice line for the firm.

The program is a complete offering of client terms, practice tools, and program economics for professional services firms. Each Select Partner holds a defined allocation of client placements on preferential terms, manages its client portfolio from a single partner console, and earns full program commissions from each client's first invoice onward.

2. Who the Program Serves

- Registered HR consulting firms, or accounting, audit, and advisory firms, holding client advisory as a principal line of business
- A minimum of three years of established practice, evidenced by commercial registration date.
- A demonstrable client advisory portfolio (Client references or engagement summaries may be requested).
- A firm website and a business email domain matching the registered firm name
- One Select Partner enrollment per firm or per member firm of a network

3. Program Benefits

- **Exclusive Client Pricing:** As a Select Partner, you can enroll up to 6 of your client companies per year at exclusive discounted prices, regardless their company size and/or years of incorporation: Essential at $1 PEPM, Growth at $2.5 PEPM, or Enterprise at $4 PEPM — locked for 24 months. Your clients can only get these prices through you.
- **Unified Partner Console:** See every client you've enrolled in a single view — who's being onboarded, who's actively using the platform, and whose renewal is coming up — without logging in and out of each client's account.
- **Recurring Revenue, Growing Over Time:** You receive commission on every invoice your client pays, starting from their very first one. You also receive a one-time bonus payment each time a client goes live. And because client prices step up after the 24 months (on the schedule they agreed to when signing), your commission on each client automatically grows over time — without you doing any extra work.
- **Enablement & Delivery Support:** Discounted implementation rates & free premium support for all your clients.

4. Commercial Terms

Element	Terms
Client placement pricing	**$1 PEPM** Essential edition, **$2.5 PEPM** Growth edition, and **$4 PEPM** Enterprise edition, fixed for 24 months per placed client
Placement allocation	6 per program year, renewed automatically upon reaching 5 placements even if in the same year.
Placement validity	Each placement is valid for 6 months from issuance date, unused placements return to the program pool if not used for 6 months.
Partner commission	Full program commission on collected client payments from the first invoice, per the partner agreement
Activation payment	Paid per client at go-live (client active with employees onboarded), per the partner agreement
Post-placement client terms	From month 25, partner client's terms follow the published schedule stated in the client agreement at enrollment

- Commission rates, payment terms, and activation payment amounts are stated in the Select Partner agreement issued, and apply uniformly across the program year.
- Client agreements state all pricing, including post-placement terms, before client signature. Clients placed by a partner receive the same transparency as any Humavera customer.

5. Enrollment

1. Apply at humavera.com/partners — with the firm profile, advisory focus, and market(s) served. All applications are reviewed within 3-5 business days.
2. Fill & sign the Select Partner agreement, stating commission rates, activation payments, placement terms, and program rules.
3. Receive your placement allocation, partner console access, demonstration workspace, and co-branded materials.

6. Program Interactions

- Clients enrolled through a Select Partner placement are governed by the placement terms and administered as the partner's clients, placement terms cannot be combined with other Humavera programs.
- A Select Partner may coordinate a client’s migration from an existing platform. Where migration services are delivered by the partner, the partner sets and retains all migration fees in full. Where migration services are delivered by the Humavera team, they are provided directly to the client under the applicable program terms, and no partner fees or commissions apply to the migration services; partner commissions on the client’s subscription remain unaffected.

7. Frequently Asked Questions

- **Do placement terms compete with our advisory fees?** No. Placements concern platform subscription terms only; your advisory and implementation services remain entirely your own, priced by your firm.
- **What happens to our commission when client pricing advances after month 24?** Commission continues on collected revenue per the partner agreement — as client pricing follows the published schedule, partner income per client rises correspondingly.
- **Can a global firm enroll multiple offices?** Yes. The program agreement may be executed at firm or member-firm level; placement allocations are administered per signing entity.
- **What if a placed client does not activate?** Placements are confirmed at go-live. A placement that does not proceed returns to your allocation within its validity period.
- **Are client terms disclosed to the client?** Fully. Every client agreement states all pricing, including post-placement terms, before signature.

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